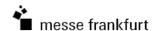
9 -12 June 2013 China Import and Export Fair Complex Guangzhou, China



## Some of the 2012 visitor quotes:

### Mr Subhash Pawar, Director, VIN LED Lighting, India

This is my 3rd year back to the show...Each year the show keeps getting bigger and bigger. The exhibitor quality also seems to get more sophisticated by the year. I visited three halls across the fairground my first day, and had already made more new business contacts than I expected.

#### Mr Gilberto Spiguel, President, Treelux, Brazil

"It's my 2nd year at GILE...Exhibitor quality this year is even better than the last. For me, GILE is the most important lighting show in China...I will definitely come back next year.

#### Mr S.S. Moorthy, Managing Director, Falcone Light (Pvt) Ltd, Sri Lanka

"I have been to the show for the past 15 years. I'm looking for LED and new design. I'm a wholesale importer and I'm doing a medium sized project. I am impressed by the LED halls. It's very convenient because you get to see many new things in one place.

#### Mr Scott Davis, Marketing & Business Development Director, Dowin Global Limited, China

It's been 4 years since I first started coming to the fair. I've come back every year to source commercial LED lighting products for hotels, offices and industrial projects. The exhibitor quality is impressive...I believe GILE is the central meeting place to find good suppliers and make great industry connections. Messe Frankfurt has proven again and again they know what they are doing with the lighting industry. I'll be back next year.

# Mr Emad Elahi Shamsi, President, Osaka Electric and Industrial Co, Pakistan

This is my 10th year here, and the show continues to impress me each year. My main business is lighting products for outdoor and indoor use in commercial and residential settings. Exhibitor quality was incredibly strong this year with exhibitors offering a wider range of products in all categories. I believe GILE is important because it offers a wide range of products and technologies for buyers to choose from. I plan to come back in 2013.

## Mr Justin Rose, Managing Director, Tube Replacements, Australia

I've been coming to GILE since 2011, to source a range of lighting accessories including controllers for my distribution business in Australia. GILE gives me more confidence on LEDs. I've been able to make some great contacts in rapid time, and the exhibitor quality has been amazing. I'll definitely be coming back to the show for the next few years.

### Mr Omar A. Saffaf, General Manager, Euro Light Trading, U.A.E.

We are doing a light project so we are looking for lighting products, indoor and outdoor lighting. We like this show because we can meet more people here at one time. The products are changing. Now we have the new fashion for LEDs to update our information.