

guangzhou international lighting exhibition

广州国际照明展览会

Application Form

9 – 12 June 2012
China Import and Export Fair Complex
Guangzhou, China

Please complete in block letters, sign and return original to:

Overseas Contact

Messe Frankfurt (HK) Ltd

3506 China Resources Building, 26 Harbour Road, Wanchai, Hong Kong

Tel: +852 2802 7728

Fax: +852 2598 8771

Email: LBguangzhou@hongkong.messefrankfurt.com

For office use:

Booth type: _____ Booth no.: _____ Booth size: _____ sqm

A. Exhibiting company details (see point 9 on Specific Terms and Conditions of Participation on page 4)

Company name (English): _____

Company name (Chinese): _____

Address (English): _____

City: _____ ZIP/Postal code: _____ Country: _____

Address (Chinese): _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____ Website: _____

B. Contact information for fair operation matters (information will not be shown in Organiser's printed matters and website)

Contact Person: Mr./Ms. _____ Position: _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____

C. Billing details (complete only if different from part A of the above) :

Company name: _____

Contact Person: Mr./Ms. _____ Position: _____

Address: _____

City: _____ ZIP/Postal code: _____ Country: _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____ Website: _____

D. Our products belong to the following product groups (total percentage of all groups should be 100%):

1. Technical lighting

- | | | | |
|---------|---|---------|--|
| _____ % | 1.1 Exterior lighting / street lights | _____ % | 1.4 Sport arena lights, garden lights and public area lights |
| _____ % | 1.2 Lights for workplace and factory | _____ % | 1.5 Explosion protected lights and mine lights |
| _____ % | 1.3 Architectural lights, commercial lights and construction lights | _____ % | 1.6 Emergency lights |
| | | _____ % | 1.7 Solar powered lights |

2. Decorative lighting

- | | | | |
|---------|---------------------------------|---------|-----------------------------------|
| _____ % | 2.1 Chandeliers | _____ % | 2.4 Modern and traditional lights |
| _____ % | 2.2 Floor lamps and table lamps | _____ % | 2.5 Crystal lights |
| _____ % | 2.3 Wall lights | _____ % | 2.6 Christmas lights |

3. LED technology

- | | | | |
|---------|--|---------|--|
| _____ % | 3.1 LED raw material, substrate material, packaging material | _____ % | 3.5 LED manufacturing and inspection equipment |
| _____ % | 3.2 LED epitaxial wafer, LED chips | _____ % | 3.6 LED lighting fixtures |
| _____ % | 3.3 LED packaging, LED component, LED modules | _____ % | 3.7 LED backlight |
| _____ % | 3.4 LED driver, LED control | _____ % | 3.8 LED display panel |
| | | _____ % | 3.9 OLED |

4. Professional lights

- | | | | |
|---------|-----------------|---------|---|
| _____ % | 4.1 Neon lights | _____ % | 4.2 Stage lights, film and TV studio lights |
|---------|-----------------|---------|---|

5. Electric lights

- | | | | |
|---------|--|---------|--|
| _____ % | 5.1 Incandescent lamps such as halogen lamps | _____ % | 5.3 Others such as electrodeless lamps |
| _____ % | 5.2 Discharge lamps such as fluorescent lamps and high intensity discharge (HID) lamps | | |

6. Accessories and electronic components

- | | | | |
|---------|---|---------|-----------------------------------|
| _____ % | 6.1 Lampshades | _____ % | 6.5 Cable and leads |
| _____ % | 6.2 Reflectors | _____ % | 6.6 Lampholders and lamphoods |
| _____ % | 6.3 Raw materials and assembly technology | _____ % | 6.7 Hardware components |
| _____ % | 6.4 Ballast, capacitors, relays and other electronic components | _____ % | 6.8 Leads and related accessories |

7. _____ % Light control, management and measurement systems

8. _____ % Light production and measurement equipment

9. _____ % Press and publications

10. _____ % Others

E. Please use not more than 20 words to describe your products.

F. Major brandname(s): _____

G. For co-exhibitor only: Please name ONE co-exhibiting company.
(Further information will be required before the show for the fair catalogue entry)

Company name (English): _____

Company name (Chinese): _____

Country: _____

H. Participation fee

<p>Standard booth (minimum 9 sqm, with multiple 9 sqm unit addition)</p> <p>Booth size: _____sqm Participation fee: RMB16,000 / 9 sqm</p>	<p>Standard booth (9 sqm) includes:</p> <ul style="list-style-type: none"> - Complete booth construction - Wall-to-wall carpet - Fascia board with company name and booth number - 1 table & 2 folding chairs - 3 spot lights (2 used on fascia, 1 used inside booth) - 1 socket (3Amp, 500W max) - Booth cleaning - Listing in fair catalogue - Listing in online exhibitors' list - Visitor invitation cards
<p>Raw space (minimum 36 sqm) *</p> <p>Booth size: _____sqm Participation fee: RMB1,400 / sqm</p>	<p>Raw space includes:</p> <ul style="list-style-type: none"> - Floor space - Listing in fair catalogue - Listing in online exhibitors' list - Visitor invitation cards

Payment: 50% deposit is required with application. Final / balance payment is due on 9 March 2012. Please see page 4 for bank account details.

***Remarks:** Raw space exhibitors are entitled to pay the hall management fee to the venue and cleaning deposit fee during the move-in period, on top of the participation fee.

L. Name of legally responsible person (Please write the name and sign below)

We hereby accept the General Terms and Conditions of the show and the Specific Terms & Conditions on page 4 of this application form.

Name: Mr./Ms. _____ Title: _____
First name Last name

Signature: _____ Date: _____

Company chop: _____

(Please see page 4)

Specific Terms and Conditions of Participation

- 1. Organiser**
Guangzhou Guangya Messe
Frankfurt Co., Ltd.
- 2. Event location**
China Import and Export Fair Complex
380 Yuejiang Zhong Road
Haizhu District
Guangzhou
China
- 3. Date of event**
9 – 12 June 2012
- 4. Registration and confirmation**
Application to exhibit is made by submitting a completed and signed application form to the organiser. The organiser will confirm receipt of application in writing by fax and original mail.
- 5. Terms of payment**
A deposit of 50% is required upon application. Applicants should remit the appropriate amount directly to the organiser. Final balance of 50% is due on or before 9 March 2012. All bank charges are to be borne by applicant.

Payment should be made to:

Name of Account: Guangzhou
Guangya Messe Frankfurt Co., Ltd.
Name of Bank: HSBC Bank (China)
Company Limited Guangzhou
Branch
Account Number:
(RMB) 629 035577 011
(USD) 009 035577 055
Swift Code: HSBCCNSHGZH
- 6. Cancellation**
If an applicant withdraws his application, for whatever reason, before he receives either a rejection or confirmation of his application, any participation fee paid will be forfeited.

If the exhibitor notifies the organiser of his withdrawal within three months of the start date of the event, he is liable for the total participation fee.

Should the exhibitor under contract (i.e. in receipt of confirmation) inform the organiser that he will not participate in the event, providing the organiser is able to resell the stand without loss, the payment to be made by the exhibitor will be reduced to a handling fee of US\$1,000 irrespective of the exhibitor's full liability for additional costs, catalogue fees etc.
- 7. General terms and conditions of Participation**
The detailed General Terms & Conditions of Participation are given on the organiser's website www.messefrankfurt.com.hk and can be requested in printed form if required.
- 8. Booth allocation**
The booth will be allocated in accordance with marketing criteria. No change of booth location is allowed once it has been assigned & informed.

Additionally represented companies (co-exhibitors) must arrange their participation through the main exhibitor.

In cases where an application is received for nine (9) sqm, but due to hall layout only larger spaces are available, the applicant is required to pay the full cost of the additional space up to a maximum of six (6) sqm. The organiser reserves all rights regarding the final booth arrangements.
- 9. Catalogue entry / fair guide**
If the organiser does not receive the catalogue entry form (from the exhibitor manual) from the exhibitor, information from the application form will be used to prepare the exhibitor's entry in the catalogue or fair guide.
- 10. Intellectual property rights / copyright**
The exhibitor warrants that his exhibits and packages thereof and the related publicity materials do not in any way whatsoever violate or infringe any third party's rights including trade marks, copyrights, designs, names and patents whether registered or otherwise. The organiser has the right to refuse participation of any exhibitor found guilty of infringement of intellectual property rights at any future trade fairs.
- 11. Correspondence address for enquiries**
Messe Frankfurt (HK) Ltd
3506 China Resources Building
26 Harbour Road
Wanchai, Hong Kong
Tel: +852 2802 7728
Fax: +852 2598 8771
Email: LBguangzhou@hongkong.messefrankfurt.com